IIMBC

THE ACCOUNT
EXECUTIVE PROGRAM

A trusted name. A thoughtful introduction.

For professionals whose relationships are built on trust.

SALES & RELATIONSHIP MARKETING

An established network.
A respected lending resource.
A new way to work together.

Your Future, Funded.



Samuel Isaza

PRESIDENT & CEO | IIMBC

Your relationships. Our lending expertise.

People already come to you when something matters.

You have spent years building a network and earning its trust. IIMBC is hiring sales and relationship-marketing professionals who can bring that credibility to a focused role alongside their existing work.

Represent IIMBC through approved marketing, thoughtful introductions and optional group gatherings. Our licensed lending team handles the financing conversation and follow-through, so your role can remain centered on the relationship.

Professional practices	Attorneys, accountants, financial advisors and insurance professionals with established client relationships.
Real estate relationships	Realtors and other approved professionals who want a reliable lending resource for the people they serve.
Employer communities	Business owners who want to offer employees voluntary access to homeownership education and lending expertise.

Participation is reviewed for the professional role, firm permissions, client obligations and lawful compensation arrangement. Your existing practice remains your own.



THE BRAND, IN EVERYDAY LIFE

Part of your everyday.

A well-made duffel. Your morning coffee. The notebook you take into a meeting.

IIMBC-branded accessories put our name naturally into your day. Request approved items for your own use as part of representing the brand, with selected items available for appropriate client distribution.

IIMBC coordinates item selection, quantities and delivery. Requests are reviewed individually; there is no discretionary spending account. Client items follow the approved distribution policy.

Illustrative merchandise concepts. Actual items and availability are confirmed with each request.

Bring the right people together.

Some conversations are better shared.

If several clients or employees would benefit from IIMBC's lending expertise, request a luncheon, conference-room brunch or other group introduction. Participation is optional.

Tell us who the gathering is for and what they would like to understand. IIMBC reviews the request, coordinates the approved arrangements and supplies the lending presenter.

Approved events are company-coordinated and company-paid. Please request approval before making commitments. Events and items are never offered in exchange for referrals.



The partner dashboard is your AE dashboard.

A simple place to find what you need and ask IIMBC to arrange the rest.

Marketing	Approved digital pieces, printable materials and shareable company information.
Program information	Your role guide, approved plan, current policies and the right IIMBC contact.
Swag requests	Request items for personal branding or an approved client distribution purpose.
Luncheon requests	Suggest a date, audience, topic and approximate group size.
Group event requests	Plan an employee session, client gathering or another approved introduction.
Request status	See what is submitted, being reviewed, approved, scheduled or fulfilled.

The program uses the partner portal as its planned AE workspace. Enabled modules and the interim request contact are confirmed at onboarding.



A name behind the relationship.

Led by Samuel Isaza, President & CEO, IIMBC brings more than 25 years of mortgage industry experience to the conversations your clients entrust to us.

25+

YEARS IN THE
MORTGAGE INDUSTRY

Samuel Isaza

PRESIDENT & CEO | NMLS 463930

You introduce. We take it from there.

A client is interested.

Use the approved process for your role. Obtain permission before sharing contact details and provide required compensation or professional disclosures.

A conversation begins.

For a cleared introduction, share necessary contact and scheduling information. IIMBC handles financing questions, application intake and financial documents.

IIMBC carries it forward.

Our lending team manages the process. Remain a familiar point of contact without reviewing credit, quoting terms or handling a loan file.

Clients choose their lender. Private financial information stays with authorized personnel. Employer-sponsored access is voluntary and never affects employment.

Only approved duties may be performed. Unlicensed status does not authorize mortgage origination or compensated solicitation outside the legally approved scope.

Clear terms. Room to grow.

A defined fee or a set basis-point rate.

The proposed compensation structure uses one method per eligible transaction: a fixed fee, or a fixed basis-point commission applied to the approved funded principal. Management records your terms in a signed schedule.

Fixed fee

The agreed dollar amount for each eligible transaction, subject to the written earning and payment conditions.

Set basis points

Funded principal x agreed basis points / 10,000. One basis point equals 0.01%.

A progression you can understand.

An approved performance schedule can increase your fee or basis-point rate for future eligible transactions. Thresholds, review periods and effective dates are written in advance, so the next level is clear.

This is a proposed W-2 arrangement, subject to genuine employment, applicable wage protections and written legal clearance of the actual duties and transaction-based pay. A professional license in another field or a W-2 does not authorize mortgage origination. No commission activates until the required legal basis is established.

Keep doing what you do best.

Give the people who trust you a thoughtful way to meet IIMBC.

Tell us about your business, the community you serve and how a lending relationship could help. We will review the fit, professional permissions and compensation structure with you.

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MyLoanMyWay.com

Isaza International Mortgage Bankers Corp. | NMLS 1057678
Your Future, Funded.

Editorial imagery and merchandise are illustrative concepts. Enrollment and approved terms must be confirmed before participation.